

# DEALWIRE

An Abstract of Buy , Sale & Fund  
Raising Mandates

December 2024 EDITION

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# SNAPSHOTS OF ALL DEALS

SNAPSHOTS OF ALL DEALS

BUSINESS DEAL OPPORTUNITIES

OUR SERVICES

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## TYPE OF DEALS

## NUMBERS



**BUY**

**20**



**SALE**

**29**



**FUNDING**

**13**



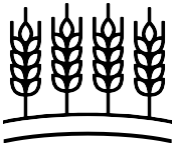
# BUSINESS DEAL OPPORTUNITIES SHORT GLANCE

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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (CR.)
<p>Agri</p> 	Buy	Pan India	<ul style="list-style-type: none"> <li>Acquirer is a new age B2B Commerce Startup, has acquired more than 30 Companies from different segments.</li> <li>Interested to acquire a company in:               <ul style="list-style-type: none"> <li>Packaged foods</li> <li>Shrimp Processing</li> <li>Pulp/Concentrates</li> <li>Frozen Foods</li> <li>Fried Chips</li> <li>Spices and Seasoning</li> <li>Dehydrated Food</li> <li>And any other Agri(Food &amp; Non-Food)</li> </ul> </li> <li>Preferred Topline would-be INR 100cr</li> <li>Should be a complied and profitable concern</li> </ul>	100
			<ul style="list-style-type: none"> <li>An Agri focused fund with commitment of USD 400 Million is looking to acquire company in Agri space.</li> <li>Preferred Segments :               <ul style="list-style-type: none"> <li>- Spices</li> <li>- Dessert</li> <li>- Beverages</li> <li>- Baked Goods</li> <li>- Ready to eat</li> <li>- Any other related Segment</li> </ul> </li> <li>Company Should Have B2C or D2C Brand</li> <li>Preferred top line of INR 200 CR</li> </ul>	100



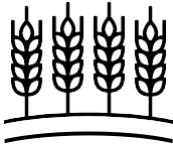



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Agri 	Buy	Pan India	<ul style="list-style-type: none"> <li>A B2B Agri Focused Startup is looking to acquire company in Agri space.</li> <li>Preferred Segments :               <ul style="list-style-type: none"> <li>- Native Starches , Glucose Syrup , Cornstarch , Tapioca , Arrowroot , Wheat , Rice , Potato starches</li> </ul> </li> <li>Preferred Topline would-be INR 150cr</li> <li>Company Should Have B2C or D2C Brand</li> </ul>	100
Business Correspondent 	Buy	PAN India	<ul style="list-style-type: none"> <li>An IT services provider specializing in government-to-citizen services is actively seeking to acquire a business correspondent firm with a significant market presence..</li> <li>The company aims to enhance its portfolio and market position through this strategic business expansion.</li> </ul>	50
Capital Goods 	Sell	North India	<ul style="list-style-type: none"> <li>The company is engaged in manufacturing of High-Precision Mold systems for PET preforms, caps, and closures, catering to leading players in multiple industries.</li> <li>It operates a state-of-the-art tool room equipped with a modern testing lab.</li> <li>It provides customized solutions for bottling needs across segments such as food &amp; beverages, liquor &amp; spirits, cosmetics &amp; personal care, healthcare, edible oils, and lubricants</li> </ul>	120
	Funding	NCR	<ul style="list-style-type: none"> <li>The company is revolutionizing virtual restaurant brands</li> <li>30 internet restaurants</li> <li>5 cloud kitchens across 4 cities.</li> <li>Have Delivery partnerships with Swiggy and Zomato in Kanpur, Delhi, Lucknow, and Noida</li> <li>Company has established 6 successful brands.</li> </ul>	5





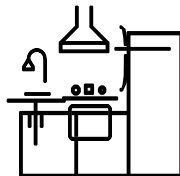
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Confectionary 	Sale	North India	<ul style="list-style-type: none"> <li>Established in 1996, family-owned confectionery business</li> <li>ISO and HACCP certified 1.53 lakh sq. ft. facility in Indore, Madhya Pradesh</li> <li>Capacity expanded from 30 TPD to 50 TPD (June 2021)</li> <li>Monthly order book: Rs. 7-10 Cr</li> <li>95% advance payment rate</li> <li>Revenue potential: Rs. 250 Cr (single shift), Rs. 400 Cr (double shift)</li> </ul>	200
		Central India	<ul style="list-style-type: none"> <li>25 years of expertise in innovative confectionery products</li> <li>Led by Directors overseeing Sales, Manufacturing, and Finance</li> <li>ISO &amp; HACCP certified</li> <li>Focuses on safety, quality, and industry standards</li> </ul>	200
		Maharashtra	<ul style="list-style-type: none"> <li>Established in 1990, specializing in high-quality confectionery products</li> <li>Products include candies, toffees, lollipops, and bubble gum</li> <li>Exports mainly to the Middle East and South African continents</li> <li>Factory with 15,000 sq. ft. and 60,000 sq. ft. carpet area</li> </ul>	100
		Telangana	<ul style="list-style-type: none"> <li>The company makes nutritious, affordable and accessible food.</li> <li>It adds much needed vitamins and minerals to candies, chocolate &amp; snacks that are consumed by children and adults alike.</li> <li>For every girl, every woman &amp; every child.</li> <li>The company is India's First company that makes a range of nutrition-based Confectionery to snacks.</li> </ul>	5





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Diagnostics 	Sale	Delhi NCR	<ul style="list-style-type: none"> <li>Company is operating in diagnostic space providing all kinds of health checkups &amp; blood testing services in Delhi</li> <li>NABL and ICMR approved</li> <li>State-of-the-art R&amp;D facilities with well-equipped labs and infrastructure</li> </ul>	10
	Funding	Maharashtra	<ul style="list-style-type: none"> <li>Company is operating in diagnostic space providing all kinds of health checkups &amp; blood testing services in Maharashtra</li> <li>Company is associated with 500+ labs across the state and offering.</li> <li>NABL and ICMR approved</li> </ul>	20
E-Commerce Marketplace 	Sale	Rajasthan	<ul style="list-style-type: none"> <li>A Technology &amp; Data Science driven Online FMCG B2B platform targeting Tier 2 &amp; 3 cities in India.</li> <li>Company provide substantial margin and high-quality goods at lower wholesale prices</li> <li>Managing backend Supply chain and Logistics. Segments:               <ul style="list-style-type: none"> <li>-Personal</li> <li>-Cooking oil- Snacks &amp; Drinks</li> <li>-FMCG products</li> </ul> </li> </ul>	50




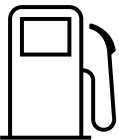
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Electronics 	Buy	PAN India	<ul style="list-style-type: none"> <li>• Buyer is a leading B2B aggregator in the commodities space</li> <li>• Seeking acquisition of companies with electronics assembly facilities</li> <li>• Preferred product categories: earphones, power banks, wearables, cell phones, computers, televisions, and other electronic devices</li> <li>• Target companies with a topline of INR 100 Cr+ and profitable operations</li> </ul>	75
	Sale	NCR	<ul style="list-style-type: none"> <li>• Established in the early 2010s with an ARR of 50 Crores</li> <li>• Positive EBITDA and PAT</li> <li>• Specializes in designing, engineering, and manufacturing cost-effective computing devices</li> <li>• Product range: laptops, desktops, all-in-one PCs, workstations, servers, tablets</li> <li>• Serves both personal and business markets</li> <li>• Nationwide presence with over 1 million users</li> <li>• Collaborates with 3.5k partners and 250+ active retailers</li> </ul>	50
EV 	Funding	New Delhi, India	<ul style="list-style-type: none"> <li>• Established in 2017, specializing in the EV industry</li> <li>• Manufactures EV chargers for scooters, e-rickshaws, and e-autos</li> <li>• Product lineup: AC Charging Stations, DC Charging Stations, Battery Swapping Stations, Battery Management System (BMS)</li> <li>• State-of-the-art facility with 20+ R&amp;D team and 120+ work force Contributing to the electric revolution in India</li> </ul>	15






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	Funding	Gujarat	<ul style="list-style-type: none"> <li>• Company is engaged in manufacturing of Asafoetida in late 1960s.</li> <li>• Company follows a leading and most efficient technology, named Cryogenic Grinding, which causes minimal wastage and no heat generation.</li> <li>• Company is ISO, Kosher and Halal certified.</li> <li>• Company has quite a few variants of hing, such as chura, bada dana, hing lumps, powder, cake, etc.</li> </ul>	150
FMCG 	Sale	Rajasthan	<ul style="list-style-type: none"> <li>• A Technology &amp; Data Science driven Online FMCG B2B platform targeting Tier 2 &amp; 3 cities.</li> <li>• Company provide substantial margin and high-quality goods at lower wholesale prices. Managing backend Supply chain and Logistics. Segments:               <ul style="list-style-type: none"> <li>- Personal Care</li> <li>- Cooking oil</li> <li>- Snacks &amp; Drinks and other FMCG products</li> </ul> </li> </ul>	50
	Sale	PAN India	<ul style="list-style-type: none"> <li>• Established heritage from a 125-year-old Ayurvedic company.</li> <li>• Operates multiple dedicated production lines for Ayurvedic and cosmetic products, including creams, dental care, oils, and nutraceuticals.</li> <li>• Committed to global standards with plans for US FDA registration and GMP certification for exports to Europe and the USA.</li> <li>• Strong R&amp;D team drives innovation, ensuring products align with international cosmetic standards.</li> </ul>	20






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Food & Food Product 	Funding	Delhi NCR	<ul style="list-style-type: none"> <li>Company is in the manufacturing of authentic Indian delicacies, such as namkeens, cookies, frozen curries, tinned sweets, etc.</li> <li>Company has 30 functional stores across India.</li> <li>Operating under one of the famous brand names in the industry.</li> </ul>	20
	Buy	PAN India	<ul style="list-style-type: none"> <li>One of the Multi Billion Valued Industrial Goods conglomerate is looking to acquire company in Ready to Eat (RTE) Food space.</li> <li>Preferred Category:               <ul style="list-style-type: none"> <li>- Vegetables / Gravy- Frozen Fruit</li> <li>- Snacks - Fries / Oats</li> <li>- Instant Mix- Nonveg RTEA</li> </ul> </li> </ul> any other product in the RTE category. Target should be in B2B space	100
	Sale	North India	<ul style="list-style-type: none"> <li>Leading B2B frozen food company operating in North India for over a decade</li> <li>Offers a diverse selection of 150+ products, including frozen meats, snacks, Indian curries, frozen vegetables, and ice creams</li> <li>Extensive presence with sales outlets across multiple states</li> <li>Serves a wide network of clients, including well-known hotels and hotel chains</li> <li>Loyal clients include Club Mahindra, Sterling Resorts, ITC Hotels, Ramada Hotels, and other 5-star properties</li> </ul>	100
	Sale	Delhi NCR	<ul style="list-style-type: none"> <li>An international brand of multi-cuisine Restaurants, packaged namkeens &amp; sweets.</li> <li>Running Multi cuisine Restaurant across the country in franchise model.</li> <li>Currently having 26 restaurant in 10 states.</li> <li>International Brand Presence in US, UK, Singapore, Malaysia, Canada &amp; Nepal.</li> <li>Growth Projection: Anticipating over 50% growth.</li> </ul>	25



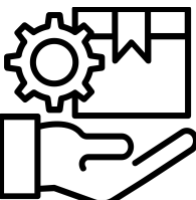
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Facility Management, HR Solution 	Sale	Hyderabad	<ul style="list-style-type: none"> <li>With over 2 decades of experience, company has expertise in Aviation Industry &amp; providing services in around 5 major Airports</li> <li>Engaged in providing Facility Management Services, Business Solutions &amp; Manpower Solutions.</li> <li>Company serves over 100 clients, managing more than 1,000,000 sq.ft. of various types of environments</li> </ul>	30
	Buy	PAN India	<ul style="list-style-type: none"> <li>Seeking acquisition in facility management services (FMS)</li> <li>Focus areas: corporate and industrial catering, turnkey housekeeping</li> <li>Hard FM services: maintenance, plumbing Soft FM services: cleaning, catering.</li> </ul>	100
			<ul style="list-style-type: none"> <li>One of the largest Facility Management, HR solution company is looking for Expansion and Diversification in the similar spaces.</li> <li>Preferred Segment:-               <ul style="list-style-type: none"> <li>- Employees Onboarding</li> <li>- Compliance Automation</li> <li>- Blue Collar Job Portals</li> <li>- Vocational &amp; Skill Training</li> <li>- Equipment Rental Services</li> <li>- Landscaping Services</li> <li>- Data Centers</li> <li>- Payroll / HRMS</li> </ul> </li> </ul>	50
Sale	NCR	<ul style="list-style-type: none"> <li>Company with a legacy of more than 4 decades.</li> <li>Major focus is on strategic projects like tailor made services like:               <ul style="list-style-type: none"> <li>- Total Security Solutions</li> <li>- Consulting &amp; Investigations</li> <li>- Talent Benchmarking</li> <li>- Skill Development and other support services.</li> </ul> </li> <li>Company is catered more than 15K clients, having business presence in India and overseas.</li> </ul>	25	

To view more information visit : [Deal4business](http://Deal4business)







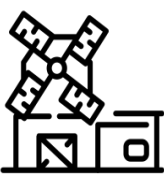

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Financial Services 	Sale	West Bengal	<ul style="list-style-type: none"> <li>The NBFC was established in late 1980s.</li> <li>Some of the loan products in Peerless Finance's offering are :               <ul style="list-style-type: none"> <li>- Loan To Professionals</li> <li>- Equipment Finance</li> <li>- Loan Against Salary</li> <li>- Business Loan</li> <li>- Loan Against Marketable Securities</li> </ul> </li> <li>Operating Portfolio of more than INR 70 Cr.</li> </ul>	80
Fintech 	Funding	New Delhi	<ul style="list-style-type: none"> <li>A newly age Fintech Company's operating 140+ branches.</li> <li>Acts as a bridge between customer and the banks.</li> <li>Provide loans at the low-interest rates.</li> <li>Segments : Business Loan, Personal Loan, Professionals Loan, Instant Loan.</li> </ul>	40
Flour Mill 	Buy	South India	<ul style="list-style-type: none"> <li>A Multi Business Company, looking to acquire Flour Mill for segment expansion. Target should have milling capacity of 300 Tones / Day.</li> <li>Opportunities only with Asset (without business) can also be looked at.</li> <li>Preferred Location:- Karnataka, Tamilnadan, Telangana, Andhra Pradesh.</li> </ul>	50
Home Care 	Sale	Uttar Pradesh	<ul style="list-style-type: none"> <li>One pf the oldest and a premium reputed phenyl brad in India.</li> <li>Company have ISI benchmark certification since 1993. Catering the following categories:               <ul style="list-style-type: none"> <li>- Black &amp; White Phenyl</li> <li>- Multi-Purpose &amp; Toilet cleaners</li> <li>- Hand wash &amp; Sanitizer, Glass cleaner, Air freshener</li> </ul> </li> </ul>	150

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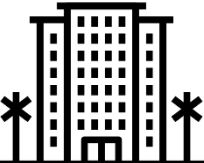
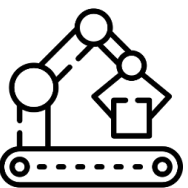

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Hospitality 	Sale	Uttarakhand	<ul style="list-style-type: none"> <li>BSE-listed entity, established in 2008, featuring a resort, suite hotel, and vacant land.</li> <li>84 Rooms (61 Keys)</li> <li>Resort: 21 Nali 11 Mutthi of land with deluxe rooms, family suites, and duplex suites.</li> <li>Suite Hotel: 6 Nali of land with studio rooms and two-room apartments in a gated society.</li> <li>Vacant Land: 13 Nali of land, perfect for development or investment projects.</li> </ul>	75
Industrial Automation 	Buy	PAN India (Preferred West India)	<ul style="list-style-type: none"> <li>Buyer is the Industrial Automation products companies, looking to acquire companies in similar space.</li> <li>Preferred segments:               <ul style="list-style-type: none"> <li>- Industrial</li> <li>- Medical</li> <li>- Mobile</li> <li>- Consumer</li> </ul> </li> </ul> Target should be in B2B space, Topline : INR 100 Cr (approx).	100
Information Technology 	Buy	PAN India	<ul style="list-style-type: none"> <li>Buyer is one of the top IT MNC, looking to acquire companies in:               <ul style="list-style-type: none"> <li>- Digital Engineering</li> <li>- Data Analytics</li> <li>- Digital Cloud Infrastructure space.</li> </ul> </li> </ul> Operations of preferable targets: <ul style="list-style-type: none"> <li>- Software / Product Engineering</li> <li>- Web /API / Mobile App Development</li> <li>- Cloud &amp; Application Modernization</li> <li>- AI / ML Development, Deployment</li> <li>- Data Migration / Analytics</li> </ul> Preferred End Market : UK, US, Europe, South Africa	100






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Information Technology 	Buy	PAN India	<ul style="list-style-type: none"> <li>▪ Buyer is a Multinational IT company, having legacy of around 5 decades, looking to acquire companies in B2B Software Products.</li> <li>▪ The Acquirer company has done more than 25 acquisitions in last year's and is engaged in providing software services to               <ul style="list-style-type: none"> <li>- Government</li> <li>- Healthcare Organization's</li> <li>- Educational Institutions</li> </ul> </li> <li>▪ Public Safety &amp; Private sector EdTech, Fintech, ERPs etc.</li> <li>▪ Target should have Diversified customer base, Low customer attrition, Mission critical enterprise software solutions.</li> </ul>	50
			<ul style="list-style-type: none"> <li>▪ Buyer is one of the fastest growing conglomerate on IT segment aims to consolidate Mid cap companies in Technology, Automation &amp; Impact startup, looking to acquire companies in IT space.</li> <li>▪ Preferred Segment:-               <ul style="list-style-type: none"> <li>- Cyber Security</li> <li>- Analytics</li> <li>- SaaS</li> <li>- Fintech</li> <li>- AI &amp; ITES</li> </ul> </li> </ul>	100




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Information Technology 	Sell	Delhi NCR	<ul style="list-style-type: none"> <li>▪ A trusted Salesforce partner delivering exceptional Salesforce services worldwide</li> <li>▪ Salesforce professional services include Salesforce implementation, customization, integration, and business process automation</li> <li>▪ Serving 100+ customers across North America, Europe and Asia Pacific regions</li> <li>▪ About 50 indigenously built utility products hosted on AppExchange (30 apps, 20 component)</li> <li>▪ Five partnerships with Salesforce: Certified Consulting, AppExchange, Salesforce MSP (Managed Service Partner, PDO partner and Salesforce Talent Alliance Partner</li> </ul>	30
		Ahmedabad	<ul style="list-style-type: none"> <li>▪ Recognized for delivering custom, scalable software solutions across various sectors, including eCommerce, FinTech, Healthcare, and Logistics</li> <li>▪ Expertise in end-to-end software development, from design to deployment, supporting businesses with digital transformation and tech innovation</li> <li>▪ Proven track record of creating advanced AI/ML-powered solutions, mobile apps, and enterprise systems</li> <li>▪ Substantial growth with a 200% increase in revenue over the past 5 years</li> <li>▪ Driven by a team of seasoned industry experts with decades of collective experience in IT and business consulting</li> </ul>	30






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Information Technology 	Sale	Central India	<ul style="list-style-type: none"> <li>Company is engaged in trailblazing external cyber-threat discovery and cyber-intelligence platform, offering AI/ML-enabled, cloud-native SaaS products for comprehensive solutions</li> <li>Achieved a 60% CAGR in growth over two years with a client base exceeding 60 and a Q3FY2024 Exit Annual Recurring Revenue (ARR) of USD 15.5 million, while also securing USD 5.5 million in funding in April 2023.</li> <li>Recognized as a "Best-Of-Breed" solution in Japan and South-East Asia, it has exhibited notable capital efficiency, with approximately USD 9 million.</li> </ul>	100
		Central India	<ul style="list-style-type: none"> <li>Established in 2012, this prominent real-time retail analytics company provides businesses with data-driven insights in areas such as pricing, assortments, and digital shelf visibility.</li> <li>The company is revolutionizing retail analytics to boost profitability and foster growth. Key highlights include its founding year in 2012, achieving break-even status, and securing an Annual Recurring Revenue (ARR) exceeding USD 10 million in FY '24.</li> <li>Notably, Fortune 500 companies form a part of its esteemed clientele, with over 80 clients spanning 21 countries across various retail verticals.</li> </ul>	100
	Buy	PAN India	<p>Buyer is one of the top IT MNC, looking to acquire companies in:</p> <ul style="list-style-type: none"> <li>- Digital Engineering</li> <li>- Data Analytics</li> <li>- Digital Cloud Infrastructure space.</li> </ul> <p>Operations of preferable targets:</p> <ul style="list-style-type: none"> <li>- Software / Product Engineering</li> <li>- Web /API / Mobile App Development</li> <li>- Cloud &amp; Application Modernization</li> <li>- AI / ML Development, Deployment</li> <li>- Data Migration / Analytics</li> </ul> <p>Preferred End Market : UK, US, Europe, South Africa</p>	100




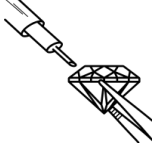

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IT Staffing 	Sale	Tamil Nadu	<ul style="list-style-type: none"> <li>The company was incorporated in early 2000s in India with vision &amp; mission to offer turnkey solutions for the IT and Telecom market.</li> <li>It transitioned to staff augmentation and network projects and presently serving all major IT, Telecom and Network MNC's in India</li> <li>Project tech staffing has 100,000+ vast candidate database &amp; proven track record of providing 90% joining in across 22 circles in India with local talent pool.</li> </ul>	65
Lab Grown Diamonds 	Funding	North India	<ul style="list-style-type: none"> <li>The company brings forward an absolute Eco-friendly and indistinguishable alternative of earth mined diamonds. It specialize in lab-grown diamonds.</li> <li>The diamonds are grown from the finest diamond seeds in a carefully controlled environment.</li> <li>Labs are equipped with all latest apparatus and tech heads ensuring a consistent supply of Type IIA diamonds.</li> <li>Best in class production capabilities driven by consistent Research &amp; Development</li> </ul>	10
Mall 	Sale	Karnataka	<ul style="list-style-type: none"> <li>A Commercial Mall with a Lower ground, Upper ground and 4 Floors.</li> <li>95% of Mall flooring for all Common area has been completed and can be operational in the next couple of months.</li> <li>It have Vanila &amp; Anchors stores like:               <ul style="list-style-type: none"> <li>Shoppers Stop</li> <li>Pantaloons</li> <li>Reliance Trends</li> <li>Hypermart store - Smart Bazaar</li> <li>Lifestyle</li> </ul> </li> <li>7 PVR Cinema screens</li> <li>21 Escalators and 8 lifts already installed</li> </ul>	400






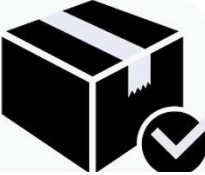
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Medical Devices 	Funding	Pan India	<ul style="list-style-type: none"> <li>An Early-growth Mid-size Private Equity is looking to fund Medical Devices Company.</li> <li>Key segments in the medical device market include               <ul style="list-style-type: none"> <li>Implantable devices</li> <li>Imaging equipment</li> <li>Anesthesia</li> <li>Hemodialysis machines along with surgical and</li> <li>Laboratory instruments</li> </ul> </li> </ul>	100
Packaging & Printing 	Sale	Delhi	<ul style="list-style-type: none"> <li>Leading printing company with a modern facility and advanced technology</li> <li>Expertise in commercial printing, book production, and packaging</li> <li>Serves various industries with a strong client base</li> <li>Partners with major brands in electronics, publishing, FMCG, white goods, and retail</li> <li>Offers comprehensive in-house print finishing services: lamination, UV coating, foil stamping, and embossing</li> <li>Product range includes posters, catalogs, brochures, magazines, book printing, and carry bags</li> </ul>	50



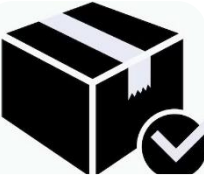

# BUSINESS DEAL OPPORTUNITIES SHORT GLANCE

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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (CR.)
<b>Packaging</b> 	Buy	Pan India	<ul style="list-style-type: none"> <li>Company is the largest conglomerates in India, renowned for its manufacturing and supply of consumer goods, durables, and industrial components.</li> <li>The company is expanding its footprint into the packaging sector through strategic acquisitions</li> </ul> <p>REQUIREMNET:</p> <ul style="list-style-type: none"> <li>Manufacturing Capabilities:               <ul style="list-style-type: none"> <li>- Mono cartons</li> <li>- Corrugated boxes</li> <li>- Specialized packaging solutions</li> </ul> </li> </ul>	100
<b>Personal Care</b> 	Funding	PAN India	<ul style="list-style-type: none"> <li>A multi brand company involved in formulation, packaging and distribution of fragrances and skin care products.</li> <li>Company has a channel of 1200+ distributors, with manpower of 300+.</li> <li>Company is having very famous aerosol brands in both male and female category.</li> <li>Bands are endorsed by Bollywood celebrities.</li> </ul>	100
		Pan India	<ul style="list-style-type: none"> <li>The company is a well-established player in contract manufacturing and private label production of aerosol and personal care products, with a strong market presence since its inception in 2005.</li> <li>It offers a wide range of products including body sprays, perfumes, creams, lotions, shampoos, hair oils, body and face washes, air fresheners, and pharmaceuticals, catering to various consumer needs.</li> </ul>	50






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Personal Care 	Buy	PAN India	<ul style="list-style-type: none"> <li>One of the largest FMCG, Multinational giant is looking to acquire company in Ayurvedic Personal Care space.</li> <li>Preferred segment:               <ul style="list-style-type: none"> <li>- Skin Care</li> <li>- Hair Care</li> <li>- Oral Care</li> <li>- Essential Oils</li> <li>- Herbal Extract</li> </ul> </li> <li>Any other Ayurvedic Personal care products. Target should have a Brand.</li> </ul>	100
	Sale	PAN India	<ul style="list-style-type: none"> <li>The company embarked on its journey a decade ago, determined to revolutionize the hygiene products market.</li> <li>Deals in 3 product categories namely Wet Wipes (Flow, Single &amp; Cannister pack), Dry Wipes, Water Purification Tablets</li> </ul>	40
	Sale	Haryana	<ul style="list-style-type: none"> <li>One of the fastest growing personal care brand having 4 well-established brands in women &amp; men grooming, hygiene &amp; ayurvedic category.</li> <li>Having presence in more than 13 states.</li> <li>Offering more than 25+ product categories.</li> <li>Having a strong distribution channel</li> </ul>	50




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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (CR.)
Pharmaceutical 	Buy	Delhi NCR	<ul style="list-style-type: none"> <li>▪ Acquirer is one of the top listed Pharmaceutical company looking to acquire company engaged in production and marketing of formulations</li> <li>▪ Target company should have Brand(s) portfolio.</li> <li>▪ US FDA / WHO GHP certified Production facility is mandatory.</li> <li>▪ Company with long term export commitments will be preferred.</li> </ul>	300
	Funding	Gujarat	<ul style="list-style-type: none"> <li>• Diverse Products: Pharmaceuticals, dietary supplements, and cosmeceuticals in varied dosage forms.</li> <li>• Regulatory Approved: WHO-GMP, NAFDAC-Nigeria, PPB Kenya, MOH-Zambia.</li> <li>• Geographical Reach: Wide market potential in Nigeria, Kenya, Zambia, with stringent quality adherence</li> </ul>	100




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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (CR.)
Pharmaceutical 	Buy	PAN India	<ul style="list-style-type: none"> <li>Acquisition of company operates in API (Active Pharmaceutical Ingredients).</li> <li>Target company can be in Oncology, Hormones, Steroids.</li> <li>Preference is given to company which is registered with US FDA.</li> <li>Acquirer has a diversified portfolio and invests in multiple industries and segments</li> </ul>	200
	Sale	UP	<ul style="list-style-type: none"> <li>A leading bulk drug manufacturing company, trailing with an experience of over two decades as manufacturers of quality chemicals and intermediates, namely Paracetamol, Nimesulide, Ofloxacin</li> <li>It has state-of-the-art facilities stretched across over 28000 Sq Meter of land at a single location</li> <li>It has a top line of INR 175 Crores</li> </ul>	200
		Hyderabad	<ul style="list-style-type: none"> <li>Company having two fully functional and operational Formulation units in Roorkee &amp; Bhongri.</li> <li>Have around 50 owned branded products across multiple therapeutic.</li> <li>Well equipped for Contract manufacturing.</li> <li>Certified with C-GMP, WHO-GMP &amp; ISO</li> <li>The company has about 100 marketing Representatives who are currently selling the own brands in around 9 states in the country.</li> </ul>	70








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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (CR.)
Security Service 	Sale	Rajasthan	<ul style="list-style-type: none"> <li>A Leading Security Agency in India providing a wide array of security services</li> <li>ISO 9001:2008 Certified Company</li> <li>Registered under the Private Security Agencies (Regulation) Act, 2005</li> <li>Strength of 800+ Guards with numerous of them being Ex Army Personnel.</li> </ul>	10
Steel 	Buy	PAN India	<p>One of the leading EPC /project groups is looking for acquisitions in the following segments</p> <ul style="list-style-type: none"> <li>Aluminum blocks</li> <li>Extrusions Light</li> <li>Fabrication pipes Cables and wires (esp. in MV/ HV category)</li> </ul> <p>Given their large consumption they wish to backward integrate.</p>	400
Spices 	Sale	Maharashtra	<ul style="list-style-type: none"> <li>Company is engaged in manufacturing of essential, grounded and blended spices.</li> <li>Its operating under two brands, premium and economy.</li> <li>It has an In-house manufacturing facility with a capacity of 100 Tones + per month.</li> <li>Company has a legacy of more than 2 decades and have a state of art facility.</li> <li>Operational profits of the company is more than 25%.</li> </ul>	250





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Travel Tech 	Funding	USA	<ul style="list-style-type: none"> <li>A Global Enterprise, having Multi Geographic operation has developed a Technology Platform that transformers Business Travel space.</li> <li>Investee has developed a Robust Plug &amp; Play Engine which acts as One Stop Solution for all Travel Management.</li> <li>Investee furnishes in the following segments-               <ul style="list-style-type: none"> <li>- White Labelling for Corporate</li> <li>- Corporate Booking</li> <li>- Leisure Booking</li> <li>- Individual Booking</li> </ul> </li> </ul> Other travel management services.  Services Provided :- Air Tickets Booking- Hotel Booking- Cab Booking, any other related services	15
Toys 	Buy	PAN India	<ul style="list-style-type: none"> <li>Acquirer is one of the largest B2B aggregator in commodities space, looking to acquire company's having toys manufacturing facilities.</li> </ul> Preferred Segments:  Preferred Segment: <ul style="list-style-type: none"> <li>- Electronic Toys</li> <li>- Outdoor &amp; Pre School-Toys</li> <li>- Soft Toys</li> <li>- Games &amp; Puzzles Or any other category.</li> </ul> <ul style="list-style-type: none"> <li>Both Company having Brand or B2B supplies can be evaluated.</li> <li>Preferred Topline : INR 50Cr+</li> </ul>	50



# ACTION PLAN

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**Express Interest for the Opportunity**

1

**CP Shares a brief Teaser for the Mandate**

2

**CP executes a Non-Disclosure Agreement (NDA)**

3

**CP circulates a detailed Information Memorandum**

4

**Aggressively take the transaction forward and perform a detailed due diligence**

5





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### Strategic Advisory and Business Planning

- Growth Strategy
- Acquisition Strategy
- Capital Structuring
- Tax Strategy and Planning

### IPO Advisory

- IPO Health-check
- Pre IPO-Preparedness
- IPO management
- IPO process
- Post IPO handholding

### Corporate Funding

- Growth Strategy
- Acquisition Strategy
- Capital Structuring
- Tax Strategy and Planning

### Deal Advisory

- Buy Advisory
- Sell Advisory
- Deal Structuring Negotiation
- Pitch deck and Financial Modelling

### M&A and Transaction Advisory

- Merger and Amalgamation
- Demerger and hive off.
- Company and Business Acquisitions
- Takeover Open Offer
- Slump Sale and Asset Sale Advisory and Planning
- Joint Venture Advisory
- Business Restructuring and Financial Re-Engineering

### Valuation Advisory

- Transactions
- Regulatory
- Financial Reporting



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Mr. Prashant Gupta  
E: [prashant@indiacp.com](mailto:prashant@indiacp.com)

Mr. Sanchit Vijay  
E: [sanchit@indiacp.com](mailto:sanchit@indiacp.com)



+91 9821888064



[www.deal4business.com](http://www.deal4business.com)

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