



**Deal4Business**

A venture of **S**

**Corporate Professionals**

# DEALWIRE

**An Abstract of Buy , Sale &  
Fund Raising Mandates**

**April - June 2024 EDITION**

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# Deal4Business

A venture of  Corporate Professionals

## SNAPSHOTS OF ALL DEALS

SNAPSHOTS OF  
ALL DEALS

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### TYPE OF DEALS

### NUMBERS



**BUY**

**19**



**SALE**

**20**



**FUNDING**

**13**



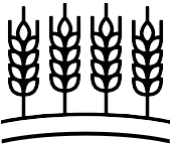
## BUSINESS DEAL OPPORTUNITIES SHORT GLANCE

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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (CR.)
Agri 	Buy	Pan India	<p>Acquirer is a new age B2B Commerce Startup, has acquired more than 30 Companies from different segments.</p> <ul style="list-style-type: none"> <li>Interested to acquire a company in:               <ul style="list-style-type: none"> <li>- Packaged foods</li> <li>- Shrimp Processing</li> <li>- Pulp/Concentrates</li> <li>- Frozen Foods</li> <li>- Fried Chips</li> <li>- Spices and Seasoning</li> <li>- Dehydrated Food</li> <li>- And any other Agri(Food &amp; Non-Food)</li> </ul> </li> <li>Preferred Topline would-be INR 100cr</li> <li>Should be a complied and profitable concern</li> </ul>	100
			<ul style="list-style-type: none"> <li>An Agri focused fund with commitment of USD 400 Million is looking to acquire company in Agri space.</li> <li>Preferred Segments :               <ul style="list-style-type: none"> <li>- Spices</li> <li>- Dessert</li> <li>- Beverages</li> <li>- Baked Goods</li> <li>- Ready to eat</li> <li>- Any other related Segment</li> </ul> </li> <li>Company Should Have B2C or D2C Brand</li> <li>Preferred top line of INR 200 CR</li> </ul>	100



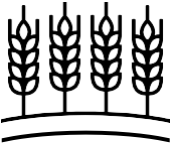


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Agri 	Buy	Pan India	<ul style="list-style-type: none"> <li>A B2B Agri Focused Startup is looking to acquire company in Agri space.</li> <li>Preferred Segments :               <ul style="list-style-type: none"> <li>- Native Starches</li> <li>- Glucose Syrup</li> <li>- Cornstarch,</li> <li>- Tapioca,</li> <li>- Arrowroot,</li> <li>- Wheat,</li> <li>- Rice,</li> <li>- Potato starches</li> </ul> </li> <li>Preferred Topline would-be INR 150cr</li> <li>Company Should Have B2C or D2C Brand</li> </ul>	100
Business Correspondent 	Buy	PAN India	<ul style="list-style-type: none"> <li>An IT services provider specializing in government-to-citizen services is actively seeking to acquire a business correspondent firm with a significant market presence..</li> <li>The company aims to enhance its portfolio and market position through this strategic business expansion.</li> </ul>	50
Cloud Kitchen 	Funding	NCR	<ul style="list-style-type: none"> <li>The company is revolutionizing virtual restaurant brands</li> <li>30 internet restaurants</li> <li>5 cloud kitchens across 4 cities.</li> <li>Have Delivery partnerships with Swiggy and Zomato in Kanpur, Delhi, Lucknow, and Noida</li> <li>Company has established 6 successful brands.</li> </ul>	5




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Electronics 	Buy	PAN India	<ul style="list-style-type: none"> <li>• Buyer is one of the largest B2B aggregator in commodities space, looking to acquire company's having electronics assembling facilities.</li> <li>• Preferred Category:               <ul style="list-style-type: none"> <li>- Earphones</li> <li>- Power Banks</li> <li>- Wearables</li> <li>- Power banks</li> <li>- Cell Phones</li> <li>- Computers / Televisions</li> </ul> </li> <li>• Any other electronic devices</li> <li>• Preferred topline of INR 100 Cr + and Profitable</li> </ul>	75
	Sale	NCR	<ul style="list-style-type: none"> <li>• Established in the early 2010s with an Annual Recurring Revenue (ARR) of approximately 50 Crores and achieving positive EBITDA and PAT, the company stands out as a key player in the Indian IT hardware sector.</li> <li>• Specializing in the design, engineering, and manufacturing of a diverse range of cost-effective computing devices, such as laptops, desktops, all-in-one PCs, workstations, servers, tablets, and more, catering to both personal and business needs.</li> <li>• The company has emerged as a significant presence in the IT hardware market, boasting a nationwide footprint and catering to over 1 million users.</li> <li>• Collaborating with 3.5k partners, the company has established an extensive network of 250+ active retailers.</li> </ul>	50



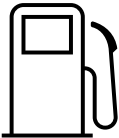
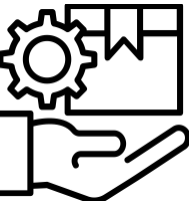
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EV 	Funding	New Delhi, India	<ul style="list-style-type: none"> <li>Established in 2017, the company rapidly evolved into a dynamic force within the electric vehicle (EV) industry. Pioneering the manufacturing of EV chargers tailored for scooters, e-rickshaws, and e-autos, the company has been a trailblazing presence in India, contributing significantly to the electric revolution.</li> <li>The product lineup includes               <ul style="list-style-type: none"> <li>- AC Charging Stations</li> <li>- DC Charging Stations</li> <li>- Innovative Battery Swapping Stations</li> <li>- A Battery Management System (BMS)</li> </ul> </li> <li>Its state-of-the-art facility boasts a robust infrastructure, housing a 20+ strong Research and Development (R&amp;D) team and a dedicated workforce of 120+ including skilled professionals in research and development, manufacturing, design, and engineering.</li> </ul>	15
Facility Management 	Buy	PAN India	<ul style="list-style-type: none"> <li>Looking for an acquisition of facility management services(FMS) in corporate and industrial catering and turnkey housekeeping, hard and soft services.</li> <li>Hard FM concerns services such as maintenance and plumbing.</li> <li>Whereas the soft focuses on services such as cleaning and catering.</li> </ul>	100
	Sale	NCR	<ul style="list-style-type: none"> <li>Company with a legacy of more than 4 decades.</li> <li>Major focus is on strategic projects like tailor made services like:               <ul style="list-style-type: none"> <li>- Total Security Solutions</li> <li>- Consulting &amp; Investigations</li> <li>- Talent Benchmarking</li> <li>- Skill Development and other support services.</li> </ul> </li> <li>Company is catered more than 15K clients, having business presence in India and overseas.</li> </ul>	25





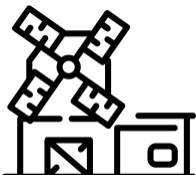

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Financial Services 	Sale	West Bengal	<ul style="list-style-type: none"> <li>The NBFC was established in late 1980s.</li> <li>Some of the loan products in Peerless Finance's offering are :               <ul style="list-style-type: none"> <li>- Loan To Professionals</li> <li>- Equipment Finance</li> <li>- Loan Against Salary</li> <li>- Business Loan</li> <li>- Loan Against Marketable Securities</li> </ul> </li> <li>Operating Portfolio of more than INR 70 Cr.</li> </ul>	80
Fintech 	Funding	New Delhi	<ul style="list-style-type: none"> <li>A newly age Fintech Company's operating 140+ branches.</li> <li>Acts as a bridge between customer and the banks.</li> <li>Provide loans at the low-interest rates.</li> <li>Segments : Business Loan, Personal Loan, Professionals Loan, Instant Loan.</li> </ul>	40
Flour Mill 	Buy	South India	<ul style="list-style-type: none"> <li>A Multi Business Company, looking to acquire Flour Mill for segment expansion. Target should have milling capacity of 300 Tones / Day.</li> <li>Opportunities only with Asset (without business) can also be looked at.</li> <li>Preferred Location:- Karnataka, Tamilnadan, Telangana, Andhra Pradesh.</li> </ul>	50
Home Care 	Sale	Uttar Pradesh	<ul style="list-style-type: none"> <li>One pf the oldest and a premium reputed phenyl brad in India.</li> <li>Company have ISI benchmark certification since 1993. Catering the following categories:               <ul style="list-style-type: none"> <li>- Black &amp; White Phenyl</li> <li>- Multi-Purpose &amp; Toilet cleaners</li> <li>- Hand wash &amp; Sanitizer, Glass cleaner, Air freshener</li> </ul> </li> </ul>	150



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Industrial Automation 	Buy	PAN India (Preferred West India)	<ul style="list-style-type: none"> <li>• One of the Industrial Automation products companies is looking to acquire companies in similar space.</li> <li>• Preferred segments:               <ul style="list-style-type: none"> <li>- Industrial</li> <li>- Medical</li> <li>- Mobile</li> <li>- Consumer</li> </ul> </li> </ul> Target should be in B2B space, Topline : INR 100 Cr (approx).	100
Information Technology 	Buy	PAN India	<ul style="list-style-type: none"> <li>• One of the top IT MNC is looking to acquire companies in:               <ul style="list-style-type: none"> <li>- Digital Engineering</li> <li>- Data Analytics</li> <li>- Digital Cloud Infrastructure space.</li> </ul> </li> </ul> Operations of preferable targets: <ul style="list-style-type: none"> <li>- Software / Product Engineering</li> <li>- Web /API / Mobile App Development</li> <li>- Cloud &amp; Application Modernization</li> <li>- AI / ML Development, Deployment</li> <li>- Data Migration / Analytics</li> </ul> Preferred End Market : UK, US, Europe, South Africa	100
Facility Management, HR solution 	Buy	Pan India	<ul style="list-style-type: none"> <li>• One of the largest Facility Management, HR solution company is looking for Expansion and Diversification in the similar spaces.</li> <li>• Preferred Segment:-               <ul style="list-style-type: none"> <li>- Employees Onboarding</li> <li>- Compliance Automation</li> <li>- Blue Collar Job Portals</li> <li>- Vocational &amp; Skill Training</li> <li>- Equipment Rental Services</li> <li>- Landscaping Services</li> <li>- Data Centers</li> <li>- Payroll / HRMS</li> </ul> </li> </ul>	50






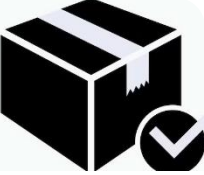

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IT Staffing 	Sale	Tamil Nadu	<ul style="list-style-type: none"> <li>The company was incorporated in early 2000s in India with vision &amp; mission to offer turnkey solutions for the IT and Telecom market.</li> <li>It transitioned to staff augmentation and network projects and presently serving all major IT, Telecom and Network MNC's in India</li> <li>Project tech staffing has 100,000+ vast candidate database &amp; proven track record of providing 90% joining in across 22 circles in India with local talent pool.</li> </ul>	65
Packaging & Printing 	Sale	Delhi	<ul style="list-style-type: none"> <li>Leading printing company with a modern facility and advanced technology.</li> <li>Expertise in commercial printing, book production, and packaging.</li> <li>Serves a wide range of industries with a strong client base. partnered with big brands across industries like Electronic, Publishers, FMCG, White Goods, Retail etc.</li> <li>The company offers comprehensive in-house print finishing services including lamination, UV coating, foil stamping, and embossing.</li> <li>Offering a wide range of products including commercial prints such as posters, catalogs, brochures, magazines, book printing, and carry bags.</li> </ul>	50
Medical Devices 	Funding	Pan India	<ul style="list-style-type: none"> <li>An Early-growth Mid-size Private Equity is looking to fund Medical Devices Company.</li> <li>Key segments in the medical device market include               <ul style="list-style-type: none"> <li>- Implantable devices</li> <li>- Imaging equipment</li> <li>- Anesthesia</li> </ul> </li> <li>Hemodialysis machines along with surgical and laboratory instruments.</li> </ul>	100




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Information Technology 	Buy	PAN India	<ul style="list-style-type: none"> <li>Multinational IT company, having legacy of around 5 decades is looking to acquire companies in B2B Software Products.</li> <li>The Acquirer company has done more than 25 acquisitions in last year's and is engaged in providing software services to               <ul style="list-style-type: none"> <li>Government</li> <li>Healthcare Organization's</li> <li>Educational Institutions</li> </ul> </li> <li>Public Safety &amp; Private sector EdTech, Fintech, ERPs etc.</li> <li>Target should have Diversified customer base, Low customer attrition, Mission critical enterprise software solutions.</li> </ul>	50
			<ul style="list-style-type: none"> <li>One of the fastest growing conglomerate on IT segment aims to consolidate Mid cap companies in Technology, Automation &amp; Impact startup is looking to acquire companies in IT space.</li> <li>Preferred Segment:-               <ul style="list-style-type: none"> <li>Cyber Security</li> <li>Analytics</li> <li>SaaS</li> <li>Fintech</li> <li>AI &amp; ITES</li> </ul> </li> </ul>	100




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Information Technology 	Sale	Central India	<ul style="list-style-type: none"> <li>A trailblazing external cyber-threat discovery and cyber-intelligence platform, offering AI/ML-enabled, cloud-native SaaS products for comprehensive solutions is looking for Sale Out.</li> <li>Achieved a 60% CAGR in growth over two years with a client base exceeding 60 and a Q3FY2024 Exit Annual Recurring Revenue (ARR) of USD 15.5 million, while also securing USD 5.5 million in funding in April 2023.</li> <li>Recognized as a "Best-Of-Breed" solution in Japan and South-East Asia, it has exhibited notable capital efficiency, with approximately USD 9 million.</li> </ul>	100
		Central India	<ul style="list-style-type: none"> <li>Established in 2012, this prominent real-time retail analytics company provides businesses with data-driven insights in areas such as pricing, assortments, and digital shelf visibility.</li> <li>The company is revolutionizing retail analytics to boost profitability and foster growth. Key highlights include its founding year in 2012, achieving break-even status, and securing an Annual Recurring Revenue (ARR) exceeding USD 10 million in FY '24.</li> <li>Notably, Fortune 500 companies form a part of its esteemed clientele, with over 80 clients spanning 21 countries across various retail verticals.</li> </ul>	100
	Buy	PAN India	<p>One of the top IT MNC is looking to acquire companies in:</p> <ul style="list-style-type: none"> <li>- Digital Engineering</li> <li>- Data Analytics</li> <li>- Digital Cloud Infrastructure space.</li> </ul> <p>Operations of preferable targets:</p> <ul style="list-style-type: none"> <li>- Software / Product Engineering</li> <li>- Web /API / Mobile App Development</li> <li>- Cloud &amp; Application Modernization</li> <li>- AI / ML Development, Deployment</li> <li>- Data Migration / Analytics</li> </ul> <p>Preferred End Market : UK, US, Europe, South Africa</p>	100





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 <p>Mall</p>	Sale	Karnataka	<ul style="list-style-type: none"> <li>▪ A Commercial Mall with a Lower ground, Upper ground and 4 Floors.</li> <li>▪ 95% of Mall flooring for all Common area has been completed and can be operational in the next couple of months.</li> <li>▪ It have Vanila &amp; Anchors stores like:               <ul style="list-style-type: none"> <li>- Shoppers Stop</li> <li>- Pantaloons</li> <li>- Reliance Trends</li> <li>- Hypermart store - Smart Bazaar</li> <li>- Lifestyle</li> </ul> </li> <li>▪ 7 PVR Cinema screens</li> <li>▪ 21 Escalators and 8 lifts already installed</li> </ul>	400
 <p>Diagnostics</p>	Sale	Delhi NCR	<ul style="list-style-type: none"> <li>▪ Seller is a provider of Diagnostic and Healthcare Test Facilities in Delhi</li> <li>▪ NABL and ICMR approved</li> <li>▪ State-of-the-art R&amp;D facilities with well-equipped labs and infrastructure</li> </ul>	10
	Funding	Maharashtra	<ul style="list-style-type: none"> <li>• Seller is a provider of Diagnostic and Healthcare Test Facilities in Maharashtra.</li> <li>▪ Company is associated with 500+ labs across the state and offering.</li> <li>▪ NABL and ICMR approved</li> </ul>	20




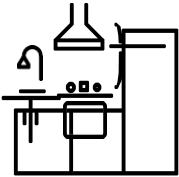
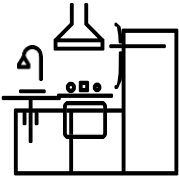
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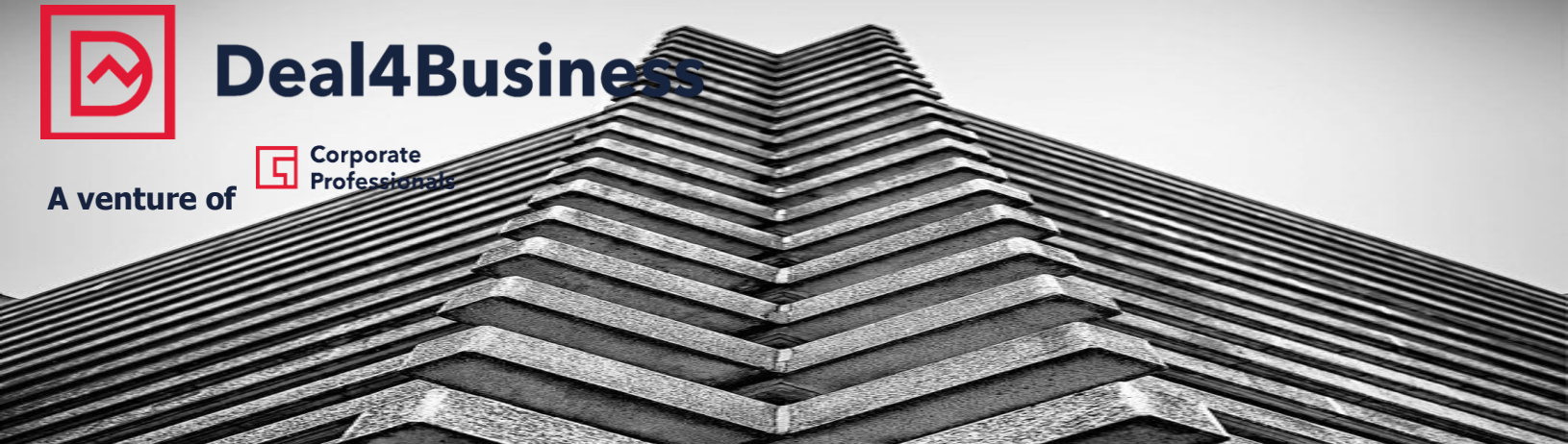
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 FMCG	Funding	Gujrat	<ul style="list-style-type: none"> <li>Company is engaged in manufacturing of Asafoetida in late 1960s.</li> <li>Company follows a leading and most efficient technology, named Cryogenic Grinding, which causes minimal wastage and no heat generation.</li> <li>Company is ISO, Kosher and Halal certified.</li> <li>Company has quite a few variants of hing, such as chura, bada dana, hing lumps, powder, cake, etc.</li> </ul>	150
 Sale	Sale	Rajasthan	<ul style="list-style-type: none"> <li>A Technology &amp; Data Science driven Online FMCG B2B platform targeting Tier 2 &amp; 3 cities.</li> <li>Company provide substantial margin and high-quality goods at lower wholesale prices. Managing backend Supply chain and Logistics. Segments:               <ul style="list-style-type: none"> <li>- Personal Care</li> <li>- Cooking oil</li> <li>- Snacks &amp; Drinks and other FMCG products</li> </ul> </li> </ul>	50
 Confectionary	Funding	Telangana	<ul style="list-style-type: none"> <li>The company makes nutritious, affordable and accessible food.</li> <li>It adds much needed vitamins and minerals to candies, chocolate &amp; snacks that are consumed by children and adults alike.</li> <li>For every girl, every woman &amp; every child.</li> <li>The company is India's First company that makes a range of nutrition-based Confectionery to snacks.</li> </ul>	5



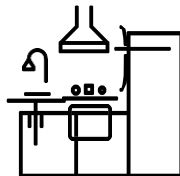
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Confectionary 	Sale	North India	<ul style="list-style-type: none"> <li>Established in 1996 as a family-owned confectionery business, this company holds ISO and HACCP certifications.</li> <li>The state-of-the-art production facility, spanning 1.53 lakh square feet in Indore, Madhya Pradesh, has seen an expansion of its installed capacity from 30 TPD to 50 TPD in June 2021.</li> <li>The average monthly order book stands at Rs. 7-10 Cr, with an impressive 95% advance payment rate.</li> <li>This increase, operating in a single shift, has the capability to generate approximately Rs. 250 Crore in revenue, while in a double shift, it has the potential to reach around Rs. 400 Crore..</li> </ul>	200
		Central India	<ul style="list-style-type: none"> <li>A Company, with 25 years of legacy, specializes in innovative confectionery products.</li> <li>Led by dedicated Directors overseeing pivotal areas like Sales, Manufacturing, and Finance.</li> <li>Holding ISO &amp; HACCP certifications, the company prioritizes safety and quality in its production processes, setting industry standards.</li> </ul>	200
		Maharashtra	<ul style="list-style-type: none"> <li>The company established in the year 1990 specializes in the production of high-quality confectionery products such as toffee, candies and much more.</li> <li>The Company specializes in the production of high-quality confectionery products especially Candies, Toffees, Lollypops &amp; Bubble Gum for export to Middle East &amp; South African continents.</li> <li>A factory shed with constructed an area of W-50E- 15000 sq feet carpet &amp; W-50E- 60000 sq feet carpet.</li> </ul>	100




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Food & Food Product 	Funding	Delhi NCR	<ul style="list-style-type: none"> <li>Company is in the manufacturing of authentic Indian delicacies, such as namkeens, cookies, frozen curries, tinned sweets, etc.</li> <li>Company has 30 functional stores across India.</li> <li>Operating under one of the famous brand names in the industry.</li> </ul>	20
	Buy	PAN India	<ul style="list-style-type: none"> <li>One of the Multi Billion Valued Industrial Goods conglomerate is looking to acquire company in Ready to Eat (RTE) Food space.</li> <li>Preferred Category:               <ul style="list-style-type: none"> <li>- Vegetables / Gravy- Frozen Fruit</li> <li>- Snacks - Fries / Oats</li> <li>- Instant Mix- Nonveg RTEA</li> </ul> </li> </ul> <p>any other product in the RTE category. Target should be in B2B space</p>	100
	Sale	North India	<ul style="list-style-type: none"> <li>A leading B2B frozen food company operating since more than a decade in North India, offering a diverse selection of more than 150 products. Our comprehensive range includes frozen meats, various snacks, delectable Indian curries, frozen vegetables, ice creams, and more.</li> <li>The company has an extensive presence, serving a wide network of clients through its own sales outlets across multiple states.</li> <li>Well-known hotels and hotel chains, including Club Mahindra, Sterling resorts, ITC Hotels, Ramada Hotels, and other 5-star properties, have been loyal clients for many years.</li> </ul>	100




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Personal Care 	Funding	PAN India	<ul style="list-style-type: none"> <li>A multi brand company involved in formulation, packaging and distribution of fragrances and skin care products.</li> <li>Company has a channel of 1200+ distributors, with manpower of 300+.</li> <li>Company is having very famous aerosol brands in both male and female category.</li> <li>Bands are endorsed by Bollywood celebrities.</li> </ul>	100
		Pan India	<ul style="list-style-type: none"> <li>The company is a well-established player in contract manufacturing and private label production of aerosol and personal care products, with a strong market presence since its inception in 2005.</li> <li>It offers a wide range of products including body sprays, perfumes, creams, lotions, shampoos, hair oils, body and face washes, air fresheners, and pharmaceuticals, catering to various consumer needs.</li> <li>The company has a proven track record of manufacturing branded products for internationally reputed companies, which speaks to its capability to handle large-scale and high-profile orders</li> </ul>	50
	Buy	PAN India	<ul style="list-style-type: none"> <li>One of the largest FMCG, Multinational giant is looking to acquire company in Ayurvedic Personal Care space.</li> <li>Preferred segment:               <ul style="list-style-type: none"> <li>- Skin Care</li> <li>- Hair Care</li> <li>- Oral Care</li> <li>- Essential Oils</li> <li>- Herbal Extract</li> </ul> </li> <li>Any other Ayurvedic Personal care products. Target should have a Brand.</li> </ul>	100





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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (CR.)
Pharmaceutical 	Buy	Delhi NCR	<ul style="list-style-type: none"> <li>Acquirer is one of the top listed Pharmaceutical company looking to acquire company engaged in production and marketing of formulations</li> <li>Target company should have Brand(s) portfolio.</li> <li>US FDA / WHO GHP certified Production facility is mandatory.</li> <li>Company with long term export commitments will be preferred.</li> </ul>	300
		PAN India	<ul style="list-style-type: none"> <li>Acquisition of company operates in API (Active Pharmaceutical Ingredients).</li> <li>Target company can be in Oncology, Hormones, Steroids.</li> <li>Preference is given to company which is registered with US FDA.</li> <li>Acquirer has a diversified portfolio and invests in multiple industries and segments</li> </ul>	200
	Funding	Gujrat	<ul style="list-style-type: none"> <li>Diverse Products: Pharmaceuticals, dietary supplements, and cosmeceuticals in varied dosage forms.</li> <li>Regulatory Approved: WHO-GMP, NAFDAC-Nigeria, PPB Kenya, MOH-Zambia.</li> <li>Geographical Reach: Wide market potential in Nigeria, Kenya, Zambia, with stringent quality adherence</li> </ul>	100




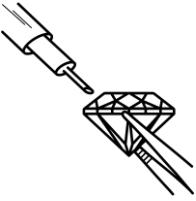
## BUSINESS DEAL OPPORTUNITIES SHORT GLANCE

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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (CR.)
Pharmaceutical 	Sale	UP	<ul style="list-style-type: none"> <li>A leading bulk drug manufacturing company, trailing with an experience of over two decades as manufacturers of quality chemicals and intermediates, namely Paracetamol, Nimesulide, Ofloxacin</li> <li>It has state-of-the-art facilities stretched across over 28000 Sq Meter of land at a single location</li> <li>It has a top line of INR 175 Crores</li> </ul>	200
		Hyderabad	<ul style="list-style-type: none"> <li>Company having two fully functional and operational Formulation units in Roorkee &amp; Bhongri.</li> <li>Have around 50 owned branded products across multiple therapeutic.</li> <li>Well equipped for Contract manufacturing.</li> <li>Certified with C-GMP, WHO-GMP &amp; ISO</li> <li>The company has about 100 marketing Representatives who are currently selling the own brands in around 9 states in the country.</li> </ul>	70
Lab Grown Diamonds 	Funding	North India	<ul style="list-style-type: none"> <li>The company brings forward an absolute Eco-friendly and indistinguishable alternative of earth mined diamonds. It specialize in lab-grown diamonds.</li> <li>The diamonds are grown from the finest diamond seeds in a carefully controlled environment.</li> <li>Labs are equipped with all latest apparatus and tech heads ensuring a consistent supply of Type IIA diamonds.</li> <li>Best in class production capabilities driven by consistent Research &amp; Development</li> </ul>	10




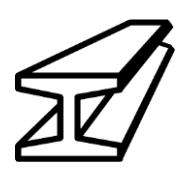

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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (CR.)
 <p>Security Service</p>	Sale	Rajasthan	<ul style="list-style-type: none"> <li>• A Leading Security Agency in India providing a wide array of security services</li> <li>▪ ISO 9001:2008 Certified Company</li> <li>▪ Registered under the Private Security Agencies (Regulation) Act, 2005</li> <li>▪ Strength of 800+ Guards with numerous of them being Ex Army Personnel.</li> </ul>	10
 <p>Steel</p>	Buy	PAN India	<p>One of the leading EPC /project groups is looking for acquisitions in the following segments</p> <ul style="list-style-type: none"> <li>• Aluminum blocks</li> <li>• Extrusions Light</li> <li>• Fabrication pipes Cables and wires (esp. in MV/ HV category)</li> </ul> <p>Given their large consumption they wish to backward integrate.</p>	400
 <p>Spices</p>	Sale	Maharashtra	<ul style="list-style-type: none"> <li>▪ Company is engaged in manufacturing of essential, grounded and blended spices.</li> <li>▪ Its operating under two brands, premium and economy.</li> <li>▪ It has an In-house manufacturing facility with a capacity of 100 Tones + per month.</li> <li>▪ Company has a legacy of more than 2 decades and have a state of art facility.</li> <li>▪ Operational profits of the company is more than 25%.</li> </ul>	250





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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (CR.)
Travel Tech 	Funding	USA	<ul style="list-style-type: none"> <li>A Global Enterprise, having Multi Geographic operation has developed a Technology Platform that transformers Business Travel space.</li> <li>Investee has developed a Robust Plug &amp; Play Engine which acts as One Stop Solution for all Travel Management.</li> <li>Investee furnishes in the following segments-               <ul style="list-style-type: none"> <li>- White Labelling for Corporate</li> <li>- Corporate Booking</li> <li>- Leisure Booking</li> <li>- Individual Booking</li> </ul> </li> </ul> Other travel management services.  Services Provided :- Air Tickets Booking- Hotel Booking- Cab Booking, any other related services	15
E-Commerce Marketplace 	Sale	Rajasthan	<ul style="list-style-type: none"> <li>A Technology &amp; Data Science driven Online FMCG B2B platform targeting Tier 2 &amp; 3 cities in India.</li> <li>Company provide substantial margin and high-quality goods at lower wholesale prices.</li> </ul> Managing backend Supply chain and Logistics. Segments: <ul style="list-style-type: none"> <li>- Personal</li> <li>- Cooking oil- Snacks &amp; Drinks</li> <li>- FMCG products</li> </ul>	50




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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (CR.)
<p>Toys</p> 	Buy	PAN India	<ul style="list-style-type: none"> <li>▪ Acquirer is one of the largest B2B aggregator in commodities space, looking to acquire company's having toys manufacturing facilities.</li> <li>Preferred Segments:</li> <li>Preferred Segment:               <ul style="list-style-type: none"> <li>- Electronic Toys</li> <li>- Outdoor &amp; Pre School-Toys</li> <li>- Soft Toys</li> <li>- Games &amp; Puzzles Or any other category.</li> </ul> </li> <li>▪ Both Company having Brand or B2B supplies can be evaluated.</li> <li>▪ Preferred Topline : INR 50Cr+</li> </ul>	50



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## ACTION PLAN

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**Express Interest for the  
Opportunity**

1

**CP Shares a brief Teaser for  
the Mandate**

2

**CP executes a Non-Disclosure  
Agreement (NDA)**

3

**CP circulates a detailed  
Information Memorandum**

4

**Aggressively take the transaction  
forward and perform a detailed  
due diligence**

5



## OUR SERVICES

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### Strategic Advisory and Business Planning

- Growth Strategy
- Acquisition Strategy
- Capital Structuring
- Tax Strategy and Planning

### IPO Advisory

- IPO Health-check
- Pre IPO-Preparedness
- IPO management
- IPO process
- Post IPO handholding

### Corporate Funding

- Growth Strategy
- Acquisition Strategy
- Capital Structuring
- Tax Strategy and Planning

### Deal Advisory

- Buy Advisory
- Sell Advisory
- Deal Structuring Negotiation
- Pitch deck and Financial Modelling

### M&A and Transaction Advisory

- Merger and Amalgamation
- Demerger and hive off.
- Company and Business Acquisitions
- Takeover Open Offer
- Slump Sale and Asset Sale Advisory and Planning
- Joint Venture Advisory
- Business Restructuring and Financial Re-Engineering

### Valuation Advisory

- Transactions
- Regulatory
- Financial Reporting



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## OUR OFFICES



DELHI



MUMBAI



CHENNAI