



Deal4Business

A venture of  **Corporate Professionals**

DEALWIRE

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SNAPSHOTS OF ALL DEALS

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BUSINESS DEAL
OPPORTUNITIES

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TYPE OF DEALS

NUMBERS

	BUY	10
	SALE	9
	FUNDING	10






BUSINESS DEAL OPPORTUNITIES SHORT GLANCE

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INDUSTRY	MANDATE	LOCATION	SHORT GLANCE	DEAL SIZE (INR IN CR.)
Agri 	Buy	PAN India	<ul style="list-style-type: none"> Acquirer is a new age B2B Commerce Startup Has acquired more than 30 Companies from different segments. Interested to acquire a company in: <ul style="list-style-type: none"> Packaged foods Shrimp Processing Pulp/Concentrates Frozen Foods Fried Chips 	100
Business Correspondent 	Buy	PAN India	<ul style="list-style-type: none"> A tech-enabled services provider engaged in government to citizen services Looking to acquire a business correspondent company with a decent market share 	50
Background Screening Services 	Sale	Central India	<ul style="list-style-type: none"> A leading background Screening Services Company, having legacy of more than 2 decades is available for Sale. Company offers Background checks services to uncover security & safety concerns of organizations. <p>Company offers Screening Solutions to verify:</p> <ul style="list-style-type: none"> - Court record - Education qualifications - Employment - Credit History - Criminal record - CIBIL / UAN - Passport and Identity and other verification services <p>Companies has incorporated Automated process-oriented approach for the verification.</p>	65






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Cloud Kitchen 	Funding	Noida	<ul style="list-style-type: none"> The company is revolutionizing virtual restaurant brands 30 internet restaurants 5 cloud kitchens across 4 cities. Have Delivery partnerships with Swiggy and Zomato in Kanpur, Delhi, Lucknow, and Noida Company has established 6 successful brands. 	5
Confectionary 	Funding	Telangana	<ul style="list-style-type: none"> The company makes nutritious, affordable and accessible food. It adds much needed vitamins and minerals to candies, chocolate & snacks that are consumed by children and adults alike. For every girl, every woman & every child. The company is India's First company that makes a range of nutrition-based Confectionery to snacks. 	5
Diagnostics 	Sale	Delhi NCR	<ul style="list-style-type: none"> Seller is a provider of Diagnostic and Healthcare Test Facilities in Delhi NABL and ICMR approved State-of-the-art R&D facilities with well-equipped labs and infrastructure 	10
	Funding	Maharashtra	<ul style="list-style-type: none"> Seller is a provider of Diagnostic and Healthcare Test Facilities in Maharashtra. Company is associated with 500+ labs across the state and offering NABL and ICMR approved 	20





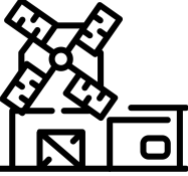
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Facility Management 	Buy	PAN India	<ul style="list-style-type: none"> Looking for an acquisition of facility management services(FMS) in corporate and industrial catering and turnkey housekeeping, hard and soft services. Hard FM concerns services such as maintenance and plumbing. Whereas the soft focuses on services such as cleaning and catering. 	100
Financial Services 	Sale	West Bengal	<ul style="list-style-type: none"> The NBFC was established in late 1980s. Some of the loan products in Peerless Finance's offering are : <ul style="list-style-type: none"> - Loan To Professionals - Equipment Finance - Loan Against Salary - Business Loans Loan Against Marketable Securities Operating Portfolio of more than INR 70 Cr. 	80
Flour Mill 	Buy	South India	<ul style="list-style-type: none"> A Multi Business Company, looking to acquire Flour Mill for segment expansion. Target should have milling capacity of 300 Tones / Day. Opportunities only with Asset (without business) can also be looked at. Preferred Location:- Karnataka, Tamilnadan, Telangana, Andhra Pradesh. 	50





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FMCG 	Funding	Gujrat	<ul style="list-style-type: none"> Company is engaged in manufacturing of Asafoetida in late 1960s. Company follows a leading and most efficient technology, named Cryogenic Grinding, which causes minimal wastage and no heat generation. Company is ISO, Kosher and Halal certified. Company has quite a few variants of hing, such as chura, bada dana, hing lumps, powder, cake, etc. 	150
	Sale	Rajasthan	<ul style="list-style-type: none"> A Technology & Data Science driven Online FMCG B2B platform targeting Tier 2 & 3 cities. Company provide substantial margin and high-quality goods at lower wholesale prices. Managing backend Supply chain and Logistics. Segments: <ul style="list-style-type: none"> - Personal - Cooking oil - Snacks & Drinks and other FMCG products 	50
Fintech 	Funding	New Delhi	<ul style="list-style-type: none"> Company's operating 140+ branches. Acts as a bridge between customer and the banks. Provide loans at the low-interest rates. Making the loan a planned decision. 	20



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Food & Food Product	Funding	Delhi NCR	<ul style="list-style-type: none"> Company is in the manufacturing of authentic Indian delicacies, such as namkeens, cookies, frozen curries, tinned sweets, etc. Company has 30 functional stores across India. Operating under one of the famous brand names in the industry. 	20
	Buy	PAN India	<ul style="list-style-type: none"> One of the Multi Billion Valued Industrial Goods conglomerate is looking to acquire company in Ready to Eat (RTE) Food space. Preferred Category: <ul style="list-style-type: none"> - Vegetables / Gravy- Frozen Fruit - Snacks - Fries / Oats - Instant Mix- Nonveg RTEA <p>any other product in the RTE category. Target should be in B2B space</p>	100
Industrial Automation 	Buy	PAN India (Preferred West India)	<ul style="list-style-type: none"> One of the Industrial Automation products companies is looking to acquire companies in similar space. Preferred segments: <ul style="list-style-type: none"> - Industrial - Medical - Mobile - Consumer <p>Target should be in B2B space, Topline : INR 100 Cr (approx).</p>	100




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Information Technology 	Buy	PAN India	<p>One of the top IT MNC is looking to acquire companies in:</p> <ul style="list-style-type: none"> • Digital Engineering • Data Analytics • Digital Cloud Infrastructure space. <p>Operations of preferable targets:</p> <ul style="list-style-type: none"> • Software / Product Engineering • Web /API / Mobile App Development • Cloud & Application Modernization • AI / ML Development, Deployment • Data Migration / Analytics <p>Preferred End Market : UK, US, Europe, South Africa</p> <hr/> <p>Multinational IT company, having legacy of around 5 decades is looking to acquire companies in B2B Software Products.</p> <p>The Acquirer company has done more than 25 acquisitions in last year's and is engaged in providing software services to</p> <ul style="list-style-type: none"> - Government - Healthcare Organization's - Educational Institutions - Public Safety & Private sector EdTech, Fintech, ERPs etc. <p>Target should have Diversified customer base, Low customer attrition, Mission critical enterprise software solutions.</p>	<p>100</p> <hr/> <p>50</p>






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Information Technology 	Buy	PAN India	<p>One of the fastest growing conglomerate on IT segment aims to consolidate Mid cap companies in Technology, Automation & Impact startup is looking to acquire companies in IT space.</p> <p>Preferred Segment:-</p> <ul style="list-style-type: none"> - Cyber Security - Analytics - SaaS - Fintech - AI & ITES 	100
IT Staffing 	Sale	Tamil Nadu	<ul style="list-style-type: none"> • The company was incorporated in early 2000s in India with vision & mission to offer turnkey solutions for the IT and Telecom market. ▪ It transitioned to staff augmentation and network projects and presently serving all major IT, Telecom and Network MNC's in India ▪ Project tech staffing has 100,000+ vast candidate database & proven track record of providing 90% joining in across 22 circles in India with local talent pool. 	65
Personal Care 	Funding	PAN India	<ul style="list-style-type: none"> ▪ A multi brand company involved in formulation, packaging and distribution of fragrances and skin care products. ▪ Company has a channel of 1200+ distributors, with manpower of 313. ▪ Company is having very famous aerosol brands in both male and female category. ▪ Bands are endorsed by Bollywood celebrities. 	100




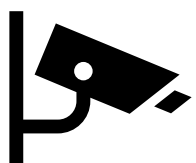
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Personal Care 	Buy	PAN India	<ul style="list-style-type: none"> One of the largest FMCG, Multinational giant is looking to acquire company in Ayurvedic Personal Care space. Preferred segment: <ul style="list-style-type: none"> - Skin Care - Hair Care - Oral Care - Essential Oils - Herbal Extract <ul style="list-style-type: none"> Any other Ayurvedic Personal care products. Target should have a Brand. 	100
Security Service 	Sale	Rajasthan	<ul style="list-style-type: none"> A Leading Security Agency in India providing a wide array of security services ISO 9001:2008 Certified Company Registered under the Private Security Agencies (Regulation) Act, 2005 Strength of 800+ Guards with numerous of them being Ex Army Personnel. 	10



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Pharmaceutical 	Buy	Delhi NCR	<ul style="list-style-type: none"> Acquirer is one of the top listed Pharmaceutical company looking to acquire company engaged in production and marketing of formulations Target company should have Brand(s) portfolio. US FDA / WHO GHP certified Production facility is mandatory. Company with long term export commitments will be preferred. 	300
		PAN India	<ul style="list-style-type: none"> Acquisition of company operates in API (Active Pharmaceutical Ingredients). Target company can be in Oncology, Hormones, Steroids. Preference is given to company which is registered with US FDA. Acquirer has a diversified portfolio and invests in multiple industries and segments 	200




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Pharmaceutical 	Sale	UP	<ul style="list-style-type: none"> A leading bulk drug manufacturing company, trailing with an experience of over two decades as manufacturers of quality chemicals and intermediates, namely Paracetamol, Nimesulide, Ofloxacin It has state-of-the-art facilities stretched across over 28000 Sq Meter of land at a single location It has a top line of INR 175 Crores 	200
		Hyderabad	<ul style="list-style-type: none"> Company having two fully functional and operational Formulation units in Roorkee & Bhongri. Have around 50 owned branded products across multiple therapeutic. Well equipped for Contract manufacturing. Certified with C-GMP, WHO-GMP & ISO The company has about 100 marketing Representatives who are currently selling the own brands in around 9 states in the country. 	70
	Funding	Gujrat	<ul style="list-style-type: none"> Diverse Products: Pharmaceuticals, dietary supplements, and cosmeceuticals in varied dosage forms. Regulatory Approved: WHO-GMP, NAFDAC-Nigeria, PPB Kenya, MOH-Zambia. Geographical Reach: Wide market potential in Nigeria, Kenya, Zambia, with stringent quality adherence 	100





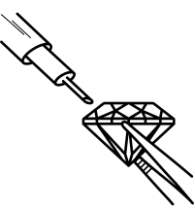
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Steel 	Buy	PAN India	<p>One of the leading EPC /project groups is looking for acquisitions in the following segments</p> <ul style="list-style-type: none"> • Aluminum blocks • Extrusions Light • Fabrication pipes Cables and wires (esp. in MV/ HV category) <p>Given their large consumption they wish to backward integrate.</p>	400
Spices 	Sale	Maharashtra	<ul style="list-style-type: none"> ▪ Company is engaged in manufacturing of essential, grounded and blended spices. ▪ Its operating under two brands, premium and economy. ▪ It has an In-house manufacturing facility with a capacity of 100 Tones + per month. ▪ Company has a legacy of more than 2 decades and have a state of art facility. ▪ Operational profits of the company is more than 25%. 	250
Lab Grown Diamonds 	Funding	North India	<ul style="list-style-type: none"> • The company brings forward an absolute Eco-friendly and indistinguishable alternative of earth mined diamonds. It specialize in lab-grown diamonds. • The diamonds are grown from the finest diamond seeds in a carefully controlled environment. • Labs are equipped with all latest apparatus and tech heads ensuring a consistent supply of Type IIA diamonds. • Best in class production capabilities driven by consistent Research & Development 	10





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Travel Tech 	Funding	USA	<ul style="list-style-type: none"> A Global Enterprise, having Multi Geographic operation has developed a Technology Platform that transformers Business Travel space. Investee has developed a Robust Plug & Play Engine which acts as One Stop Solution for all Travel Management. Investee furnishes in the following segments- <ul style="list-style-type: none"> - White Labelling for Corporate - Corporate Booking - Leisure Booking - Individual Booking Other travel management services. Services Provided :- Air Tickets Booking- Hotel Booking- Cab Booking, any other related services	15
E-Commerce Marketplace 	Sale	Rajasthan	<ul style="list-style-type: none"> A Technology & Data Science driven Online FMCG B2B platform targeting Tier 2 & 3 cities in India. Company provide substantial margin and high-quality goods at lower wholesale prices. Managing backend Supply chain and Logistics. Segments: <ul style="list-style-type: none"> - Personal - Cooking oil- Snacks & Drinks - FMCG products 	50



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ACTION PLAN

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**Express Interest for the
Opportunity**

1

**CP Shares a brief Teaser
for the Mandate**

2

**CP executes a Non-Disclosure
Agreement (NDA)**

3

**CP circulates a detailed
Information Memorandum**

4

**Aggressively take the transaction
forward and perform a detailed
due diligence**

5



OUR SERVICES

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Strategic Advisory and Business Planning

- Growth Strategy
- Acquisition Strategy
- Capital Structuring
- Tax Strategy and Planning

Valuation Advisory

- Transactions
- Regulatory
- Financial Reporting

IPO Advisory

- IPO Health-check
- Pre IPO-Preparedness
- IPO management
- IPO process
- Post IPO handholding

Deal Advisory

- Buy Advisory
- Sell Advisory
- Deal Structuring Negotiation
- Pitch deck and Financial Modelling

Corporate Funding

- Growth Strategy
- Acquisition Strategy
- Capital Structuring
- Tax Strategy and Planning

M&A and Transaction Advisory

- Merger and Amalgamation
- Demerger and hive off.
- Company and Business Acquisitions
- Takeover Open Offer
- Slump Sale and Asset Sale Advisory and Planning
- Joint Venture Advisory
- Business Restructuring and Financial Re-Engineering



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MUMBAI



CHENNAI

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